

Entry Level Independent Sales Representative

Applicants can expect to experience growth in the following resume building areas:

- Marketing
- Prospecting
- Sales
- Scheduling and Time Management
- Customer Service

Our sales team is continually growing and developing to provide the driving force behind Executive Exteriors & Remodeling. Company culture is driven by a collection of hard working individuals working as a team to achieve a collective goal. Independent Sales Representatives are expected to carry out the following responsibilities:

- Network with other professionals for referrals
- Prospect door-to-door for Customers on a daily basis
- Set appointments for in home estimates
- Use the 4+1 System for selling insurance jobs
- Inspect Jobs for damage
- Sell Insurance Contracts
- Meet adjustors to get claims approved
- Obtain product selections
- Provide completed file to project manager and do a site walkthrough
- Provide customer service to homeowner
- Collect insurance adjustors report and mortgage documents
- Collect checks and obtain referrals
- Attend seminars for continuing education

Requirements to Apply

- JOB REQUIRES EVENING AND WEEKEND HOURS
- Own a well-maintained vehicle & have a valid driver's license
- Sales and Marketing ability required
- Sales and Marketing experience preferred

Characteristics Successful People in this Position Have

- Sales Minded
- Industry Knowledge
- Goal Oriented
- Detail Oriented
- Competitive by Nature
- Self Motivated and Driven
- Focused
- Good Attention to detail
- Good math skills
- POSITIVE ATTITUDE
- Ethical and Honest

- Good Listener
- Very Teachable / Coachable